

CURRICULUM VITAE  
PAOLO DALLA TORRE DI SANGUINETTO

**Contact Information**

Bocconi email address: paolo.dallatorre@studbocconi.it

**Education**

2022-current Student, MSc (DSBA - track: DS), Università Bocconi. Current GPA: 27/30  
2015-2019 Student, Bachelor of Arts in Economics and Finance, John Cabot University.  
GPA: 3.72/4. Final grade: 3.72/4(Magna cum Laude). Thesis supervisor: Mary Merva  
2010-2015 Scientific High school (Nazareth Institute, Rome, Italy). Final grade: 84/100

**Awards and Scholarships**

2019 Academic Excellence in Mathematics

**Work Experience**

2020-2022 Women's Leather Goods Merchandiser at Bottega Veneta Srl

- Analysed sales data to forecast future sales
- Extrapolated data creating and updating medium to large databases
- Coded automatised sales analysis templates through the use of Excel tools: pivot tables, macros, and VBAs

2019-2020 Merchandising Internship at Etro SpA

- Created daily, weekly and monthly automatised reports, in order to efficiently communicate sales data to management
- Created a collection plan based on both a qualitative and quantitative sales data

2019 Merchandising Internship at Valentino SpA

- Implemented a dynamic database which would update and automatically provide stock replenishment suggestions

**Languages**

English: mother tongue  
Italian: mother tongue  
French: Intermediate(B2)

**Computer Skills**

MS Office: Expert  
Python: Intermediate  
SQL: Intermediate  
Stata: Intermediate  
LaTeX: Beginner

**Other Skills and Interests**

Sport activities: Aerial Silks  
Hobbies: Tailoring